

**BEFORE THE  
PUBLIC SERVICE COMMISSION OF  
SOUTH CAROLINA**

**DOCKET NO. 2019-182-E**

In the Matter of: )  
)  
South Carolina Energy Freedom Act )  
(H.3659) Proceeding Initiated Pursuant )  
to S.C. Code Ann. Section 58-40-20(C): )  
Generic Docket to (1) Investigate and )  
Determine the Costs and Benefits of the )  
Current Net Energy Metering Program and )  
(2) Establish a Methodology for Calculating )  
the Value of the Energy Produced by )  
Customer-Generators )

**DIRECT TESTIMONY OF  
BRADLEY HARRIS FOR DUKE  
ENERGY CAROLINAS, LLC AND  
DUKE ENERGY PROGRESS, LLC**

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**I. INTRODUCTION AND SUMMARY**

**Q. PLEASE STATE YOUR NAME AND BUSINESS ADDRESS.**

A. My name is Bradley (“Brad”) Harris, and my business address is 411 Fayetteville Street, Raleigh, North Carolina 27601.

**Q. BY WHOM ARE YOU EMPLOYED AND IN WHAT CAPACITY?**

A. I am employed by Duke Energy Corporation as a Rates and Regulatory Strategy Manager, where I am responsible for managing strategic rate design reforms in the Carolinas and Florida.

**Q. PLEASE DESCRIBE YOUR EDUCATIONAL BACKGROUND AND PROFESSIONAL EXPERIENCE.**

A. I received a Bachelor’s Degree in Political Science and Economics from Tufts University in 2013, a Master of Business Administration from the University of North Carolina Kenan-Flagler Business School in 2019 with concentrations in energy and corporate finance, and a Masters in Public Policy from Duke University’s Sanford School of Public Policy in 2019. At Duke University, I received the Outstanding Master’s Project Award for my consulting project for Duke Energy Corporation and my thesis, which was focused on residential rate design in North Carolina. From August 2014 – July 2015, I served as a registered lobbyist for the Friends Committee on National Legislation. From January 2016 – August 2016, I served as a Legislative Intern for Financial Services and Tax Policy with the United States Senate. In July 2019, after serving as a Graduate Fellow at the UNC School of Government and completing an MBA internship at Hannon Armstrong Sustainable Real Estate, I joined Duke Energy Corporation as a Senior

1 Pricing and Regulatory Solutions Analyst in July 2019. In January 2020, I assumed  
2 a new role with responsibilities covering strategic rate design projects.

3 **Q. HAVE YOU TESTIFIED BEFORE THE PUBLIC SERVICE COMMISSION**  
4 **OF SOUTH CAROLINA (THE “COMMISSION”) IN ANY PRIOR**  
5 **PROCEEDINGS?**

6 A. No.

7 **Q. WHAT IS THE PURPOSE OF YOUR TESTIMONY?**

8 A. The purpose of my testimony is to analyze (i) certain cost of service implications  
9 (including whether net energy metering (“NEM”) customers would provide an  
10 adequate rate of return as a separate customer class) and (ii) impacts on long-run  
11 costs, in each case, under NEM programs for Duke Energy Progress, LLC (“DEP”) and  
12 Duke Energy Carolinas, LLC (“DEC”) (DEP and DEC are together referred to  
13 as the “Companies”).

14 **Q. ARE YOU INCLUDING ANY EXHIBITS IN SUPPORT OF YOUR**  
15 **TESTIMONY?**

16 A. No.

17 **Q. PLEASE PROVIDE A BRIEF SUMMARY OF YOUR TESTIMONY.**

18 A. In my testimony, I describe how the Companies leveraged existing data to fulfill  
19 Act 62’s mandate to estimate the cost of service implications under the Companies’  
20 current NEM programs (collectively, the “Existing NEM Programs”). These cost  
21 of service implications manifest themselves in a cost-shift and subsidy borne by  
22 non-NEM customers. Finally, in accordance with Act 62, I describe how these  
23 NEM customers impact the Companies’ long-term costs in a manner similar to (i)

1 qualifying facilities under the Public Utility Regulatory Policy Act of 1978, 16  
 2 U.S.C. §§ 2601, et seq. (“PURPA”) and (ii) customers operating under energy  
 3 efficiency or demand-side management programs.

4 **II. ACT 62 REQUIREMENTS**

5 **Q. PLEASE DESCRIBE THE PORTION OF ACT 62’S COST-BENEFIT**  
 6 **ANALYSIS THAT YOU WILL ADDRESS IN YOUR DIRECT**  
 7 **TESTIMONY.**

8 A. As described in Witness Brown’s testimony, Act 62 requires the Commission to  
 9 analyze costs and benefits related to certain aspects of the Existing NEM Programs.  
 10 Act 62 enumerates specific factors to be considered by the Commission under this  
 11 analysis. Although Witness Brown and Witness Huber will cover certain items in  
 12 this analysis, I will address two of the factors required by the analysis in S.C. Code  
 13 Ann. § 58-40-20(D)—cost of service implications and impact of NEM customers  
 14 on certain of the Companies’ long-run marginal costs.

15 Specifically, S.C. Code Ann. § 58-40-20(D)(2) requires the Companies to  
 16 evaluate Existing NEM Programs to determine:

17 [T]he cost of service implications of customer-generators on other  
 18 customers within the same class, including an evaluation of whether  
 19 customer-generators provide an adequate rate of return to the  
 20 electrical utility compared to the otherwise applicable rate class  
 21 when, for analytical purposes only, examined as a separate class  
 22 within a cost of service study.

23  
 24 Additionally, S.C. Code Ann. § 58-40-20(D)(1) requires the Companies to evaluate  
 25 the “aggregate impact of customer-generators on the electrical utility’s long-run  
 26 marginal costs of generation, distribution, and transmission” under Existing NEM

1 Programs. To address these specific portions of the cost-benefit analysis, I  
2 conducted detailed studies and analyses, as described below.

3 **III. COST OF SERVICE IMPLICATIONS**

4 **Q. PLEASE DESCRIBE HOW THE COMPANIES EVALUATED THE COST**  
5 **OF SERVICE IMPLICATIONS REQUIRED BY ACT 62.**

6 A. To evaluate the cost of service implications under Existing NEM Programs, as  
7 required by Act 62, I performed two studies—one for DEC and one for DEP (the  
8 “Embedded Cost to Serve Studies”).

9 **Q. PLEASE DESCRIBE THE PURPOSE OF THE EMBEDDED COST TO**  
10 **SERVE STUDIES.**

11 A. The purpose of the Embedded Cost to Serve Studies was to estimate the electricity  
12 bill impacts on residential customers arising from customers taking service under  
13 Existing NEM Programs. There are certain bill impacts that have the potential to  
14 arise under any NEM program. These impacts include unwarranted cost-shifts—  
15 which occur when a customer pays less than the Companies’ cost to serve that  
16 customer. When this occurs, these costs are recovered from other customers,  
17 creating a subsidy that decreases some customer bills while increasing others. The  
18 Embedded Cost to Serve Studies estimate the unwarranted and gross cost-shift to  
19 other residential customers from customers under the Existing NEM Programs.  
20 Likewise, the Embedded Cost to Serve Studies also reveal whether NEM customers  
21 would provide an adequate rate of return compared to the residential rate class if  
22 they were to be a separate class within a cost of service study. It should be noted  
23 that a goal of Act 236 was to establish and promote NEM. Therefore, the results

1 of this study provide empirical data on the Existing NEM Programs and provide  
2 context for measures in a successor tariff, but should not alone be viewed as a  
3 measure of success of the Existing NEM Programs or Act 236.

4 **Q. PLEASE DESCRIBE THE DATA USED IN THE EMBEDDED COST TO**  
5 **SERVE STUDIES.**

6 A. The Embedded Cost to Serve Studies primarily rely upon two existing data sets—  
7 (i) cost of service studies and (ii) production meter data. These are the cost of  
8 service studies that current rates are based upon and were derived from the 2018  
9 rate cases for DEC and DEP in Docket Nos. 2018-318-E and 2018-319-E (the  
10 “2018 Studies”). As such, the 2018 Studies were utilized to establish the costs  
11 within the Embedded Cost to Serve Studies. The 2018 Studies use calendar year  
12 2017 as a test year. Likewise, the production meter data that was used to establish  
13 solar profiles in the Embedded Cost to Serve Studies came from DEC production  
14 meter data for NEM customers in calendar year 2017. This DEC production meter  
15 data was used for both DEC and DEP given that no production meter data was  
16 available for DEP.

17 **Q. WHY DID THE COMPANIES RELY UPON THE 2018 STUDIES IN**  
18 **PERFORMING THE EMBEDDED COST TO SERVE STUDIES?**

19 A. Given that the 2018 Studies were utilized to develop current base rates, the  
20 Companies considered it appropriate to utilize costs from the 2018 Studies.  
21 Additionally, the relatively small number of existing NEM customers in each  
22 utility’s jurisdiction would not allow for a large enough sample to be collected to  
23 conduct a new cost of service study examining NEM customers as a separate rate

1 class. As discussed in the Results and Discussion section, the Embedded Cost to  
2 Serve Studies still provide meaningful insight into what the Companies' rates of  
3 return would be if NEM customers were treated as a separate rate class.

4 **Q. DID YOU APPLY ANY FILTERS TO THE PRODUCTION METER DATA**  
5 **UTILIZED IN CONJUNCTION WITH THE 2018 STUDIES?**

6 A. Yes, two filters were applied. First, customers with less than nine months of  
7 interval data were excluded, ensuring sufficient data for a reliable annual analysis.  
8 Second, customers that generated less than 50% of gross load (i.e. "solar offset")  
9 were excluded. Customers with less than a 50% solar offset tend to have a load  
10 shape and billing determinants that are not representative of the Companies'  
11 expectations for future NEM customers. Typically, NEM customers install systems  
12 targeting an offset of at least 85%. Therefore, filtering out customers with less than  
13 a 50% offset was deemed appropriate, and this only resulted in a 6% decrease in  
14 customers.

15 **Q. HOW DOES THE PRODUCTION METER DATA COMPARE TO AN**  
16 **AVERAGE CUSTOMER IN DEC OR DEP?**

17 A. Customers that decide to install rooftop solar consume, on average, consume more  
18 energy than the average customer. For both DEC and DEP, the average customer  
19 consumes roughly 1,050 kWh per month, while the average NEM customer in the  
20 production meter sample consumes roughly 20% more per month prior to  
21 installation of solar than a typical customer. Thus, while NEM customers may  
22 import less kWhs from the grid because of solar generation self-consumption,  
23 typical gross usage—the total usage taking into account imports and self-

1 consumption—is demonstrably higher than the average customer.

2 **Q. PLEASE EXPLAIN THE METHODOLOGY USED IN THE EMBEDDED**  
3 **COST TO SERVE STUDIES.**

4 A. The Embedded Cost to Serve Studies employed a seven-step process:

- 5 1. Unit costs were derived from the 2018 Studies. Unit costs were analyzed for  
6 customer costs, energy costs, distribution demand costs, transmission demand  
7 costs, and production demand costs. For example, the 2019 Studies identified  
8 customer unit costs in excess of \$24.50 per customer. Therefore, if a customer  
9 had zero energy usage in DEC, the monthly cost to serve would be equal to the  
10 customer unit cost (i.e. in excess of \$24.50). This can be extrapolated to mean  
11 that the cost to serve each additional customer is also the customer unit cost (i.e.  
12 in excess of \$24.50). Similarly, the energy unit cost in DEC implies that every  
13 additional kWh consumed by a residential customer incurs that cost per kWh.
- 14 2. Each unit cost was then multiplied by appropriate determinants to generate an  
15 estimated cost to serve for a representative customer both with and without  
16 rooftop solar. For example, to estimate energy costs, the energy unit cost would  
17 be multiplied by imports if the customer did not have solar generation. The  
18 same calculation would be done with the energy unit cost multiplied by the  
19 imports if the customer has solar generation. The estimated energy costs with  
20 and without solar can be compared to arrive at the total energy cost savings that  
21 are attributable to the addition of solar generation. This process was repeated  
22 for each unit cost to create a complete estimate for the costs the Companies  
23 incur for serving these customers with and without solar generation.



- 1           3. Energy exports from NEM customers reduce system generation costs. These  
2           credits were valued using the energy unit cost rate. Line losses were not  
3           considered for this analysis because such losses are typically *de minimis*.
- 4           4. Several adjustments to the cost to serve estimate were made to account for costs  
5           recovered through current rider rates. The unit cost rates referred to above  
6           include the total costs of fuel, environmental Distributed Energy Resource  
7           Program avoided costs, and the capacity related costs, which include the  
8           PURPA purchased power capacity cost factors as approved in Docket No.  
9           2017-3-E for DEC (implemented on October 1, 2017) and Docket No. 2018-1-  
10          E for DEP (implemented on July 1, 2018). Therefore, an additional adjustment  
11          was made to calculate these costs under current rates.
- 12          5. Using the output from steps 1-4, the difference in cost to serve for solar  
13          generators with and without solar generation was calculated.
- 14          6. Production meter data was put through a SAS model to estimate bills with and  
15          without solar generation. The difference constitutes savings the customer  
16          would experience by installing solar generation and net metering. The bill  
17          reduction under the Existing NEM Programs was estimated to be in a range that  
18          exceeds \$1,250,00 in DEP. The bill reduction in DEC was estimated to be in a  
19          range that exceeds \$1,250 for Schedule RS and \$1,150 for RE.
- 20          7. Finally, the Embedded Cost to Serve Studies estimated unwarranted cost-shift  
21          by comparing the bill reduction from solar to the cost to serve reduction from  
22          solar. If there is no cost shift associated with NEM, the revenue reduction  
23          would equal the bill reduction. When bill reductions exceed cost of service

benefits, NEM customers are benefitting at the expense of non-NEM customers who must cover the shortfall in revenue requirements. Similarly, where cost of service benefits exceed bill reductions, non-NEM customers are benefitting from the installation of solar and NEM customers experience a bill reduction smaller than the value provided to the system.

#### **IV. RESULTS OF EMBEDDED COST TO SERVE STUDIES**

**Q. PLEASE DISCUSS THE RESULTS OF THE COST SAVINGS DUE TO THE ADDITION OF SOLAR.**

A. Adding solar had different effects based on the cost classification or functionalization analyzed:

- Customer Costs – adding solar did not reduce any customer costs since costs such as metering, a service drop, and a minimum distribution system exist regardless of the installation of solar. However, incremental billing costs—which are customer costs—were not included.
- Energy Costs – adding solar reduced energy costs for the Companies in a range of 20-40% as the customer’s generation resulted in a reduction in the number of kWh’s imported from the grid.
- Distribution Demand Costs – adding solar reduced distribution demand costs by less than 10%. Distribution demand costs are driven by local peaks specific to an individual or a subsection of individual customers. Solar only results in a small reduction in these costs because these local peaks often occur during times when solar generation is not producing

1 a material amount of energy.

- 2 • Transmission and Production Demand Costs – adding solar reduced the
- 3 transmission and production costs of the Companies in excess of 75%.
- 4 These costs are driven by the system peak. The system peak for DEC
- 5 in 2017 occurred on August 17 from 2 p.m. to 3 p.m. The system peak
- 6 for DEP in 2017 occurred on July 13 from 4 p.m. to 5 p.m. While it is
- 7 possible that this hour was not as conducive to solar generation as the
- 8 DEC peak, the DEC peak was used for the DEP model since production
- 9 meter data was only available for NEM customers in DEC. Therefore,
- 10 the DEP model also used the production meter data and associated
- 11 system peak from DEC. Using DEC data for this purpose, which is
- 12 based on an earlier afternoon hour, would likely increase the estimated
- 13 impact of solar installed in DEP on transmission and production costs.

14 **Q. PLEASE DESCRIBE AND EXPLAIN THE EXPECTED RESULTS OF THE**

15 **EMBEDDED COST TO SERVE STUDY.**

16 A. Under both DEC's and DEP's standard residential rate schedules (RS, RE, and

17 RES), there is a fixed customer charge and a volumetric charge (per kWh). Such

18 rate structures work well for customers whose total energy usage and demands are

19 similarly correlated to cost to serve within the customer class. In other words, a

20 standard high-usage customer is also likely to be a high-demand customer. Thus,

21 the standard rate schedule will appropriately increase the customer's bill as usage

22 increases. However, adding solar generation fundamentally decouples the

23 relationship between energy usage and demand. An NEM customer's reduction in

1 maximum demand will not be as great as the corresponding reduction in energy  
2 usage. For example, in the sample of NEM customers used for this analysis, energy  
3 imports were reduced by an estimated amount within the range of 20-40%, while  
4 maximum demand was only slightly reduced by less than 10%. To understand why,  
5 consider the load of a residential customer early on a summer South Carolina  
6 evening, with air conditioning usage remaining high while solar production fades.  
7 The current policy of netting imported and exported kWh on a monthly basis with  
8 excess exports being able to carry forward to the next month (except in March,  
9 when cash-outs of excess energy occur) is not reflective of how the grid works.  
10 This creates more opportunities for the bills of NEM customers to diverge from the  
11 actual cost to serve such NEM customers. Based upon the above, there is a cross-  
12 subsidy under the current NEM policies, which is estimated to be in the range of  
13 \$30-\$60/month.

14 **Q. ASSUMING NEM CUSTOMERS WERE THEIR OWN CUSTOMER**  
15 **CLASS, WOULD THEY PROVIDE AN ADEQUATE RATE OF RETURN**  
16 **TO THE COMPANIES?**

17 A. No. If NEM customers formed a separate customer class, any current cost-shift  
18 could not be recovered from other residential customers. Without any non-NEM  
19 customers to offset the shortfall in revenue, this NEM customer class would not be  
20 able to provide an adequate rate of return to the electrical utility. In a hypothetical  
21 rate case, the NEM rate class would be allocated rate increases in excess of the  
22 average retail increase to provide an adequate rate of return for the class. In other

1 words, additional revenue would need to be recovered from the NEM rate class in  
2 order to provide an adequate rate of return.

3 **V. EFFECTS OF SOLAR ON THE COMPANIES' LONG-RUN**  
4 **MARGINAL COSTS**  
5

6 **Q. PLEASE EXPLAIN THE DIFFERENCE BETWEEN THE EMBEDDED**  
7 **COST TO SERVE STUDIES AND THE LONG-RUN MARGINAL COSTS**  
8 **INCURRED BY THE COMPANIES.**

9 A. As described above, Act 62 requires the Commission to consider “the aggregate  
10 impact of customer-generators on the electrical utility’s long-run marginal costs of  
11 generation, distribution, and transmission.” This framework requires an analysis  
12 of marginal costs, which are fundamentally different from the costs examined in  
13 the Embedded Cost to Serve Studies. Marginal costs reflect the cost of the utility  
14 providing an additional unit—the cost of producing an additional kWh, for  
15 example. Marginal costs normally have not be incurred yet, meaning that the  
16 analysis is forward-looking. In contrast, embedded cost analyses look at historical  
17 costs that have already occurred. Additionally, marginal costs and embedded costs  
18 for the same item or service may vary due to time-dependent pricing fluctuations.

19 **Q. HOW DO YOU PROPOSE TO QUANTIFY THE AGGREGATE IMPACT**  
20 **OF CUSTOMER-GENERATORS ON THE COMPANIES' LONG-RUN**  
21 **MARGINAL COSTS OF GENERATION, DISTRIBUTION, AND**  
22 **TRANSMISSION?**

23 A. Excess energy exported to the grid by customer-generators has a similar effect on  
24 the utility’s costs as qualifying facilities under PURPA that are connected to the  
25 secondary distribution system. The avoided cost provided by these exports is

1 determined via the methodology approved in the Companies' most recent avoided  
2 cost dockets—Docket Nos. 2019-185-E and 2019-186-E. Therefore, the same  
3 value should be applied to exports from customer-generators. Similarly, if a  
4 customer consumes energy from their solar generator behind the meter, the effect  
5 on the Companies' operations and costs is the same as if the customer reduced their  
6 consumption through an energy efficiency or demand-side management program.<sup>1</sup>

7 **VI. CONCLUSION**

8 **Q. DOES THIS CONCLUDE YOUR PRE-FILED DIRECT TESTIMONY?**

9 **A.** Yes, it does.

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<sup>1</sup> DEP's Application for Approval of Rider DSM/EE-12 is currently under consideration by the Commission in Docket No. 2020-176-E. The Commission approved DEC's Rider DSM/EE-12 in Order No. 2020-593 on September 16, 2020.